

VACANCY FOR:

# SENIOR ASSOCIATE (ORIGINATION & STRUCTURING)

**JOB TITLE:**

Senior Associate (Origination & Structuring)

**REPORTS TO:**

Head of Origination & Structuring (Team Lead / Departmental Head)

**JOB SUMMARY:**

As an active member of the team, undertake detailed evaluation and structuring of potential credit enhancement opportunities in the infrastructure space, while also supporting origination, documentation, capital market and post-transaction monitoring activities.



## **JOB RESPONSIBILITIES:**

1. Conduct due diligence, site visits, financial, credit and risk analysis on prospective infrastructure related pipeline transactions as part of internal credit appraisal, in accordance with underwriting criteria and credit policies
2. Review client business plans, financial models and prepare analyses and documentation to assess potential credit enhancement transactions against our Eligibility Criteria, risk appetite, sector limits, development goals and other factors
3. Contribute to preparation of mandate letters, committee papers, term sheets and credit papers, with clear understanding of structural elements of each mandate, including key performance factors and risk mitigants
4. Develop proprietary financial models and scenarios for internal transaction analysis and post-transaction monitoring of client performance
5. Actively monitor data rooms, manage information flow, track correspondence with clients on ongoing engagements and maintain proper records for each project

6. Perform desktop and market research on potential clients, competitors, industry trends, opportunities and threats
7. Support new business pitches ensuring delivery with sound situations-based offerings, for both internal committee approvals and roll-out to the market
8. Support the selection, engagement and monitoring of due diligence consultants which support our due diligence and credit appraisal process
9. Provide any related administrative and logistics support functions required in the support of the business
10. Expertly use MS Office Suite tools, including Word, Excel and PowerPoint, delivering professional business/report writing and presentations for internal and external use.
11. Other job responsibilities as assigned by the Head, Origination and Structuring and Management



#### **QUALIFICATIONS AND EXPERIENCE:**

1. Graduate degree qualification in Economics/Business/Accounting
2. MBA and Relevant professional qualifications are an advantage.
3. Strong alignment with InfraCredit core values – Integrity, Collaboration, Innovation and Passion
4. Demonstration of keen interest in credit/financial analysis, project finance advisory, investment research and/or debt capital markets.
5. Excellent analytical, research and structuring know-how skills (particularly in the infrastructure space), good understanding of guarantee products, capital markets and financial instruments.
6. Strong organisational skills and the ability to manage time effectively in a fast-paced environment.
7. 6 - 8 years of credit/financial advisory and/or debt capital markets experience.
8. Good communication skills, with an ability to engage effectively with clients, investors, internal peers, legal counsel, consultants, rating agencies, bankers, etc.
9. Mastery of MS Office Suite, including Word, Excel, PowerPoint, etc.